

# Quote 2023 California Large Group Today!

**No other General Agency can help you win the level/alternative funding & large group like Warner Pacific.**

**W**ith January 2023 Large Group rates available, now is the time to lean on us to manage your clients' Request for Proposals and installations — no matter how complex. Our services go deep and include support on health and specialty benefits, technical employer-related services unique to the level/alternative funding and large group markets, technology-related solutions, HR services and compliance.

**We are a distinctly different general agency.** When you quote with us, you're gaining a level of experience that's unrivaled. Our multi-market expertise includes trusts, level/alternative funding, large group medical and ancillary plans. And, we stand by to consult and advise at every stage of the sale, and beyond.

## **Level/Alternative Funding & Large Group Carrier Partners**

We partner with both the nation's largest carriers and local insurance carriers, so your clients always find the right solutions. Our portfolio includes:

- 12 fully insured carriers and trusts
- 5 level/alternative funding carriers
- 17 ancillary carriers (and growing!)

Our relationships with brokers and carrier partners, coupled with our unique expertise and service, keeps us ranked as one of the leading General Agency's for large group.

## **Our Services**

### **Comprehensive Marketing**

- Streamlined RFP process
- Dedicated point of contact to gather proposals, follow up with carriers and field underwriting questions
- Assist with rate negotiations
- Client-ready presentations with benefit and rate comparisons for medical and ancillary

### **Implementation**

- Our implementation and installation is ranked by carriers as best in the market
- New case processing and audits with 98% and greater quality and accuracy scores
- Online enrollment setup support for Ease
- Open enrollment assistance, including benefit guides, pre-recorded open enrollment presentations, and onsite and virtual enrollment support
- Multilingual enrollment support
- Expertise with carrier enrollment templates that includes populating and pre- and post-sale auditing

### **Sales & Service Support**

- Dedicated team includes Sales Specialist, Marketing Analyst, Benefits Comparison Specialist, Spreadsheet Enrollment Team, Customer Service Representative, Renewal Specialist – over 40 team members specialized to support large group/alternative funding business
- Valuable renewal expertise, including renewal sales coordination
- Specialized customer service representative to assist with group questions and escalated cases/issues

### **Tools & Technology**

- PRO Provider
- Geo Access and disruption reports
- Pharmacy lookup

The extent of our large group and level/alternative funding expertise and service is unique.

Call your Warner Pacific Sales Consultant today at **(800) 801-2300** to begin the conversation.

